This Canvas may be used as input for the Sustainable Business Model Canvas

Owner:

Version:

Value Propositions

each customer segment?

Which value is delivered to the customer?
Which customer problem is solved?
Which bundles of Services are we offering to

Preserving User's Focus

Are users able to focus more and be less distracted?

Does the product limit temptations for detours? Is excessive screen time disencentivised?

Prevention of Addictions

Project:

Can users disconnect without missing something important?

Does the product allow for quick-in and outs (instead of endless consumption loops)?

Positive effects on user's lives

What are the positive consequences of your product on the users everyday life?

How does the product contribute to a "life well lived"?

Does the product solve a real user pain?

Does the product improve the user's physical and mental health?

Revenue Streams & Conflicts of Interest

What are the revenue streams in your business model?

Which conflicts of interest between user and you are inherent in the business model?

Promoting High Quality Content

Is in-depth quality content promoted over clickbait?

Is misrepresentation of content disincentivised?

Preventing Algorithmic Biases

Is the formation of filter-bubbles prevented?

Does the product create biases towards users based on user's backgrounds?



Negative effects on user's lives

What are negative consequences of using your product?

Does the product reduce user's ability to focus?

Does the product contribute to depression, loneliness, stress, loss of sleep?

Does it harm relationships?

Does it enable misinformation, propaganda or outright lies to spread?

Does it harm children and their ability to learn and socialise?

Alternative Revenue Streams

Which possible alternative revenue streams could reduce the conflicts of interest?

Promoting Offline Choices

Does the product promote offline choices and enhance social relationships?

Does the product diseincentivise behaviour that results in loneliness?

Promoting a Healthy Worldview

Does the product promote a realistic expectations on life?

Are excessive social comparisons avoided disincentivised?









